SUSTAINABLE BIOECONOMY
FOR ARID REGIONS

SBAR

BENCO USERS GUIDE

Breakeven For New Crop Options

OVERVIEW

BENCO is an interactive tool that allows growers to compare the profitability of adopting alternative crops into an existing cropping system.

Results show per-acre net returns for one or two new crops and as whole-farm analysis. It also provides breakeven price and yields for new and existing crops. This handout provides an overview of the model.

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Breakeven for New Crop Options (BENCO) Model

Using the BENCO model on your farm

The goal of creating the BENCO model was to allow farmers to evaluate, on paper, the adoption of new crops. Particular attention is paid to helping farmers adjust to emerging water constraints.

One of the main benefits of BENCO is the ability to customize it to an individual farm. All values listed in **Bold Red** can be modified.

This manual is divided into three parts:

1. Setting up your general farm characteristics
2. Setting up specific crops
3. Interpreting the results

A set of Reference appendixes is at the end of the manual. This includes:

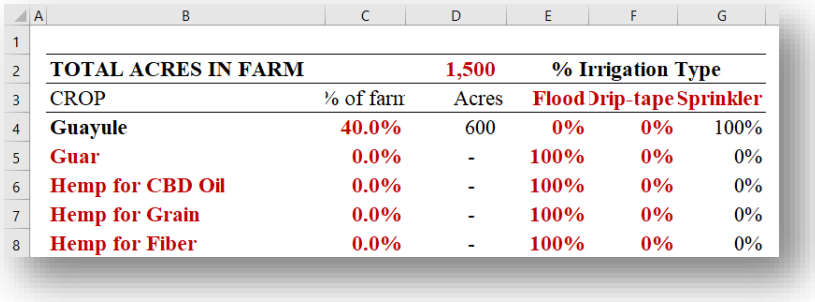
1. A list of worksheets is at the end of the manual to provide an overview of all the sheets.
2. The worksheet names for the worksheet reporting the economic and cash costs and returns of producing each crop
3. A list of troubleshooting tips

Setting up your general farm characteristics

Start on worksheet AcresYieldsPrices&Water

1. **Start by modifying acreage, yields, the expected prices, and water availability on this page**.

Use the checklist below to make modifications.



	A	B	C	D	E	F	G
1							
2		**TOTAL ACRES IN FARM**		**1,500**	**% Irrigation Type**		
3		CROP	% of farm	Acres	**Flood**	**Drip-tape**	**Sprinkler**
4		**Guayule**	**40.0%**	600	**0%**	**0%**	100%
5		**Guar**	**0.0%**	-	**100%**	**0%**	0%
6		**Hemp for CBD Oil**	**0.0%**	-	**100%**	**0%**	0%
7		**Hemp for Grain**	**0.0%**	-	**100%**	**0%**	0%
8		**Hemp for Fiber**	**0.0%**	-	**100%**	**0%**	0%

- Acres on the farm (cell D2). This should reflect only the acres available for production.
- Crops grown as a percentage of total acres. If a crop is not grown, simply enter a Zero.
- Make any adjustments to irrigation type. Since this model is developed for arid lands, all croplands are assumed to be irrigated.
- The red-font crops can be changed to crops of your choosing, which will require adjustments explained in the section on setting up specific crops.

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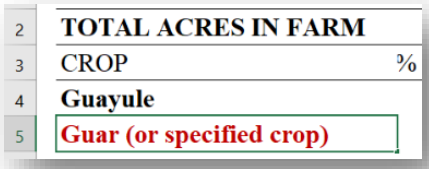
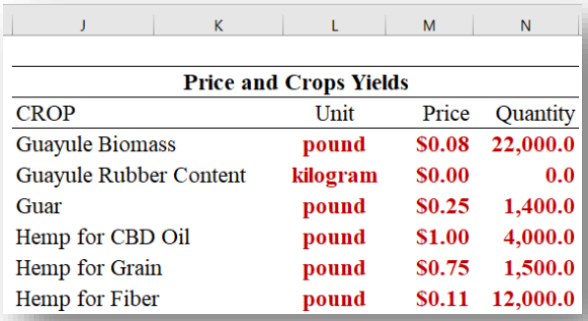


2	**TOTAL ACRES IN FARM**	
3	CROP	%
4	**Guayule**	
5	**Guar (or specified crop)**	

Optional –Lease Arrangements. Lease agreements can be adjusted for two crops; guayule and a crop of your choice. If you lease land for a crop besides guayule, overwrite the crop you lease land for in the space for Guar.

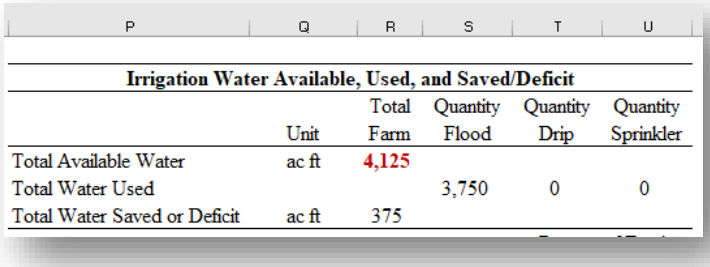
Adjust Price and Crop Yield - These prices and yields will be used throughout the model. For breakeven and return analysis to be correct, these estimates need to be realistic. *Unit* can be adjusted based on your preference.



Price and Crops Yields			
CROP	Unit	Price	Quantity
Guayule Biomass	**pound**	**$0.08**	**22,000.0**
Guayule Rubber Content	**kilogram**	**$0.00**	**0.0**
Guar	**pound**	**$0.25**	**1,400.0**
Hemp for CBD Oil	**pound**	**$1.00**	**4,000.0**
Hemp for Grain	**pound**	**$0.75**	**1,500.0**
Hemp for Fiber	**pound**	**$0.11**	**12,000.0**

Throughout the model, any cells in red font can be adjusted. For example, herbicide types can be changed. This worksheet applies to any inputs used throughout the farm. Crop specific inputs can be adjusted later on the worksheet ***Inputs&PricesbyCrop***

Adjust Irrigation Water Available. Enter the acre feet of water available. The amount of irrigation water applied will be added later in the ***Input&PricesByCrops*** worksheet.



Irrigation Water Available, Used, and Saved/Deficit					
	Unit	Total Farm	Quantity Flood	Quantity Drip	Quantity Sprinkler
Total Available Water	ac ft	**4,125**			
Total Water Used			3,750	0	0
Total Water Saved or Deficit	ac ft	375			

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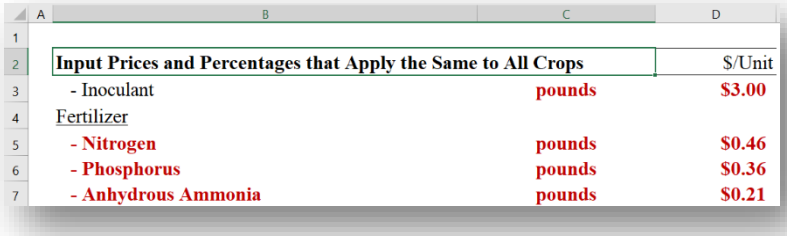
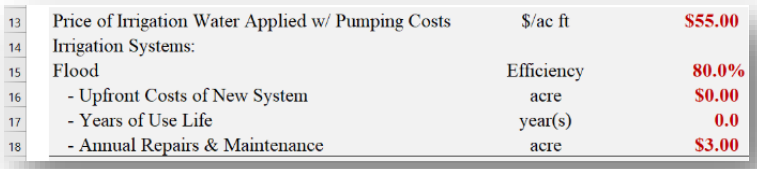
2. **Adjust Inputs and Input Prices for the whole farm on *worksheet* *GeneralInputPrices*.** This worksheet applies to inputs that are used throughout the farm. Crop specific inputs can be adjusted in the next worksheet. Units are shown in red and can also be adjusted. Again, any cells in red font, like the type of herbicide, can be changed.



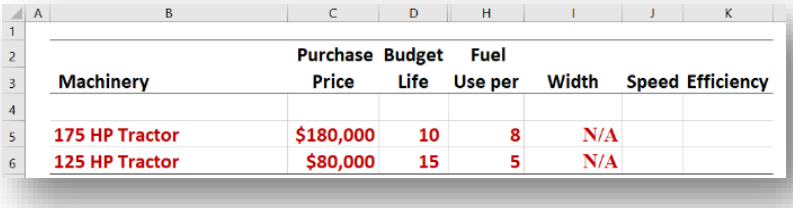
	Input Prices and Percentages that Apply the Same to All Crops		$/Unit
	- Inoculant	pounds	$3.00
	Fertilizer		
	- Nitrogen	pounds	$0.46
	- Phosphorus	pounds	$0.36
	- Anhydrous Ammonia	pounds	$0.21

After adjusting input prices, scroll down to the shaded area to adjust the Irrigation parameters. Enter pumping costs and make any adjustments to efficiency levels and the costs of adopting or maintaining irrigation systems.



	Price of Irrigation Water Applied w/ Pumping Costs	$/ac ft	$55.00
	Irrigation Systems:		
	Flood	Efficiency	80.0%
	- Upfront Costs of New System	acre	$0.00
	- Years of Use Life	year(s)	0.0
	- Annual Repairs & Maintenance	acre	$3.00

3. **Further adjustments can be made to customize the model to specific farming practices, including equipment size and value. Adjust Farm Machinery *worksheet* *MachineryAssumptions*.** Remember, any cells shown in red can be changed. This worksheet allows you to enter the equipment used on your farm.
   - Efficiency values can be determined from engineering specifics of equipment. Change them only if you have the information available.



Machinery	Purchase Price	Budget Life	Fuel Use per	Width	Speed	Efficiency
175 HP Tractor	$180,000	10	8	N/A		
125 HP Tractor	$80,000	15	5	N/A		

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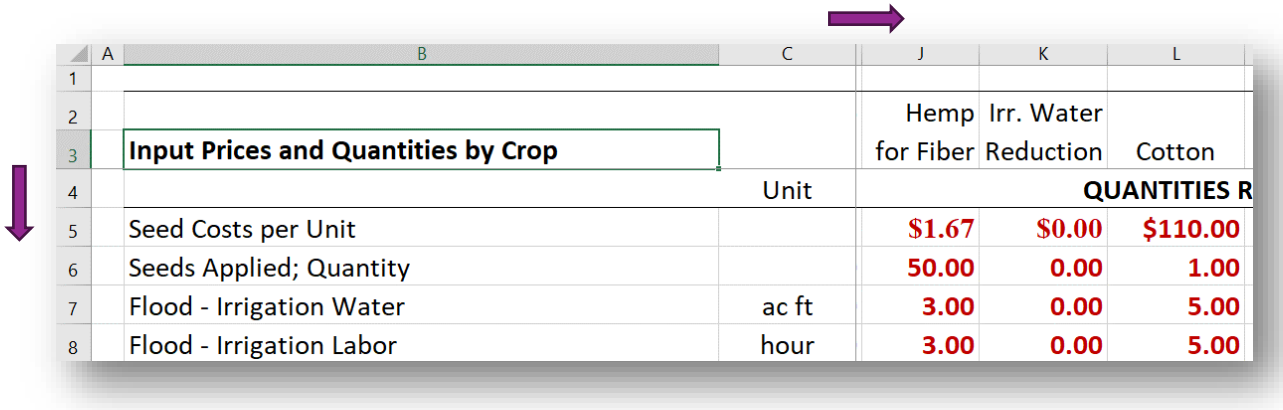
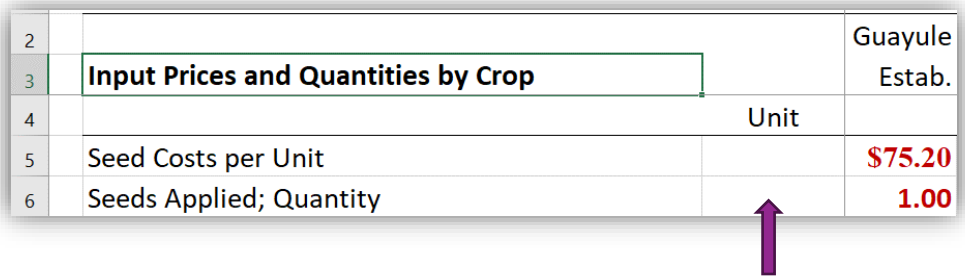
4. **"Hard-coded" crops.** Guayule and alfalfa cannot be altered because establishment and growing costs are amortized in the mature budget. Cotton has additional charges and fees that are not found in other budgets, so the crop can't be overwritten with a different crop option.
   - If these crops won't be grown, just set the percentage of these crops to zero, as previously explained, in ***AcresYieldsPrices&Water*** worksheet.

5. **Make Individual crop adjustments on *worksheet* *Inputs&PricesbyCrop*.** Inputs that are specific to crops can be adjusted here.
   - Scroll to the right for the full list of crops.
   - Scroll down for the full list of crop inputs.



	A	B	C	J	K	L
1						
2				Hemp	Irr. Water	
3		**Input Prices and Quantities by Crop**		for Fiber	Reduction	Cotton
4			Unit			QUANTITIES R
5		Seed Costs per Unit		$1.67	$0.00	$110.00
6		Seeds Applied; Quantity		50.00	0.00	1.00
7		Flood - Irrigation Water	ac ft	3.00	0.00	5.00
8		Flood - Irrigation Labor	hour	3.00	0.00	5.00

Special point - Seed Costs Input the seed costs per unit. You can use whatever unit is most convenient, use the same unit in the next row. The quantity applied refers to however much of that unit will be applied per acre.



			Guayule
2			
3	**Input Prices and Quantities by Crop**		Estab.
4		Unit	
5	Seed Costs per Unit		$75.20
6	Seeds Applied; Quantity		1.00

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6. **Additional adjustments on *worksheet* *Inputs&PricesbyCrop*.** Any of the items in red font can be changed. This includes adding other land preparation, crop production, or types of harvest operations. The unit can be adjusted as well.

Other inputs specific to each crop can be added, including specific herbicides or specialty items used for harvest.

LAND PREPARATIONS AND MAINTENANCE	
Additional Land Prep. Labor	**hour**
Additional Land Prep. Labor	**hour**
CROP PRODUCTION	
Additional Crop Prod. Labor	**hour**
Additional Crop Prod. Labor	**hour**
HARVEST	
Additional Harvest Labor	**hour**
Additional Harvest Labor	**hour**
- Inoculant	pounds
- Nitrogen, Quantity	pounds

7. **Adjust the tillage operations for each crop you are growing on *worksheet* *TillageOperations*.** Enter the number of times each field operation occurs. If a crop is not under production, there is no need to make any adjustments. There is a good chance that you won't need to make any adjustments, the pre-populated values are based on conventional and accepted farming practices.

	A	B	C	D	E	F
1						
2			Guayule Estab.	Guayule Grow	Guayule Harvest	Guar
3						
4		**Acres of Crop**	-	-	-	-
5		Field Operations	X/Acre	X/Acre	X/Acre	X/Acre
6						
7	7	V-Ripper	**1.00**	-	-	-
8	8	Offset Disk	**2.15**	**0.05**	**0.10**	**2.00**
9	9	Drag	-	-	-	-

8. **Adjust any custom harvest on *worksheet* *CustomOperations*.** You can adjust the amount you are charged for any custom harvest operations. The unit can be adjusted, but the unit for the operation and the quantity must be the same. Custom operations register as part of the crop expenses once the quantity is changed from zero to a positive value.

	A	B	C	D	E	F
1						
2		**Operations that are Custom Hired**		Guayule	Guayule	Guayule
3		**or Equipment Leased/Rented**		Estab.	Grow	Harvest
4			**Unit**			
5		**V Ripper, Custom**	**acre**	**$44.25**	**$44.25**	**$44.25**
6		*Quantity*	**acre**	-	-	-
7		**Disk, Custom**	**acre**	**$0.00**	**$0.00**	**$0.00**
8		*Quantity*	**acre**	-	-	-
9		**Drag, Custom**	**acre**	**$0.00**	**$0.00**	**$0.00**
10		*Quantity*	**acre**	-	-	-

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9. **BENCO also helps farmers develop equitable lease arrangements on *worksheet EquitableLease_Guayule (and a second crop on the next worksheet).*** The values in the shared area reference the land values and land expenses typically paid by the landowner. Those below are typically covered by tenants. The tenant and landowner value will sum to 100%. If a tenant contribution is set to 40%, the landowner share will automatically be calculated as 60%.

2	Tenant and Landowner's Contributions to a Lease	
3	Agricultural Value of Land (per acre)	$5,000
4	Annual Appreciation of Land Values	0.50%
5	Desired Return on Investment (%)	3.00%
6	Landowner's Share: Property Insurance	100.00%
7	Landowner's Share: Property Taxes	100.00%
8	Tenant's Share: Seed	100.00%
9	Tenant's Share: Fertilizer	100.00%
10	Tenant's Share: Herbicides	100.00%

10. **The next step on this worksheet is to adjust the Flexible Cash Rent Lease** Enter the expected and actual prices and yields. The discount rate is used to return results for the present value of a future costs faced by the landowner and tenant.

21	**Flexible Cash Rent Lease**: Expected and Actual Crop Prices Received and	
22	Yield Sold	
23	Expected Price, $/pound	$0.07
24	Actual Price, $/pound	$0.07
25	Expected Yield, pounds/acre	22,000
26	Actual Yield, pounds/acre	22,000
27	Discount Rate	6.00%

Crop Share Calculations

Year	Total Annual Costs	PV of Total Costs	Total Tenant Costs	PV of Tenant	Total LO Costs	PV of LO Costs
1	$1,265	$1,205	$1,111	$1,058	$154	$146
2	$440	$399	$285	$259	$155	$140
3	$502	$433	$350	$302	$152	$132
4	$441	$363	$285	$235	$156	$128
5	$503	$394	$350	$274	$154	$120
6	$443	$331	$285	$213	$158	$118
Total	$3,594	$3,125	$2,666	$2,341	$928	$785

Crop Share Calculations are calculated based on the shares each party will cover for each of the types of expenses. Since Guayule is a six year crop, the discounted present value of the expenses are calculated for each party throughout the six year period.

Cash Rent Calculations

	Tenant Returns and Costs				Landowner Returns and Costs			
Year	Annual Returns	Annual Costs	Annual Net Returns	Accumulated Net Returns	Annual Returns	Annual Costs	Annual Net Returns	Accumulated Net Returns
1	$0	$1,111	($1,111)	($1,111)	$175	$154	$21	$21
2	$1,760	$285	$1,475	$364	$175	$155	$20	$42
3	$0	$350	($350)	$14	$175	$152	$23	$64
4	$1,760	$285	$1,475	$1,489	$175	$156	$19	$83
5	$0	$350	($350)	$1,139	$175	$154	$21	$105
6	$1,760	$285	$1,475	$2,614	$175	$158	$17	$122

Annual and accumulated costs and returns are calculated for the landowner and tenant. The values update automatically, these results can help determine equitable land leases.

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Understanding the Results

11. **Sensitivity analysis on *NewCrop&WholeFarmNetReturns* worksheet.** This allows the user to easily see how varying prices, yields, and total costs will affect net returns. This is a classic way of dealing with uncertainty.

Sensitivity Analysis: Net Returns, $/Acre Per Year Average, **50%** of the Farm Planted to Guayule, at Varying Prices, Yields, and Cash C

% Change in Total Costs	Yield, Per Acre	**Guayule** Price per Pound of Biomass				
		$0.04	**$0.06**	$0.08	**$0.10**	**$0.12**
	19,000	($236)	($46)	$144	$334	$524
	20,000	(216)	(16)	184	384	584
	21,000	(196)	14	224	434	644
0%	22,000	(176)	44	264	484	704
	23,000	(156)	74	304	534	764
	24,000	(136)	104	344	584	824
	25,000	(116)	134	384	634	884
	19,000	($298)	($108)	$82	$272	$462
	20,000	(278)	(78)	122	322	522
	21,000	(258)	(48)	162	372	582
10%	22,000	(238)	(18)	202	422	642
	23,000	(218)	12	242	472	702
	24,000	(198)	42	282	522	762
	25,000	(178)	72	322	572	822
	19,000	($175)	$15	$205	$395	$585
	20,000	(155)	45	245	445	645
	21,000	(135)	75	285	495	705
-10%	22,000	(115)	105	325	545	765
	23,000	(95)	135	365	595	825
	24,000	(75)	165	405	645	885

Prices per pound of biomass are at the top of the table, ranging from $0.04 to $0.12. The middle value is populated from the prices entered in ***AcresYieldsPrices&Water*** worksheet. The values in red can be adjusted to any range of prices. The second column is a range of yields. Again, the middle value is set based on entries from ***AcresYieldsPrices&Water*** worksheet. The percent change in Total Costs (first column) calculates results for a percentage increase or decrease in Total Costs. These percentages can also be adjusted by the user.

As an example, the purple box shows net returns would be $825/acre when prices are at $0.12, yield is at 23,000 pounds per acre, and if Total Costs are 10% lower than specified in all the BENCO settings.

There are three tables on this worksheet, the first is for guayule, the second is for guar (or whatever crop is specified, and the third (shaded gray) shows net return for the whole farm for a given crop mix.

12. **Breakeven prices and yields are calculated for each crop in production, this is reported on the *worksheet* *BreakevenInputs&Resources*.** In the screenshot below, 100 acres of Guayule is being grown, with an initial estimate of $0.08/pound and an estimated yield of 22,000. The breakeven price and yield reported here uses those initial values.

Breakeven Prices and Yiel

	Before Change				
Crop	Acres	Price	Unit	Yield	Unit
Guayule	100	$0.06	pound	15,996.22	pounds
Guar (or specified c	0	NA	pound	NA	pounds

The breakeven price divides the total cost for growing guayule by the specified yield to find a minimum

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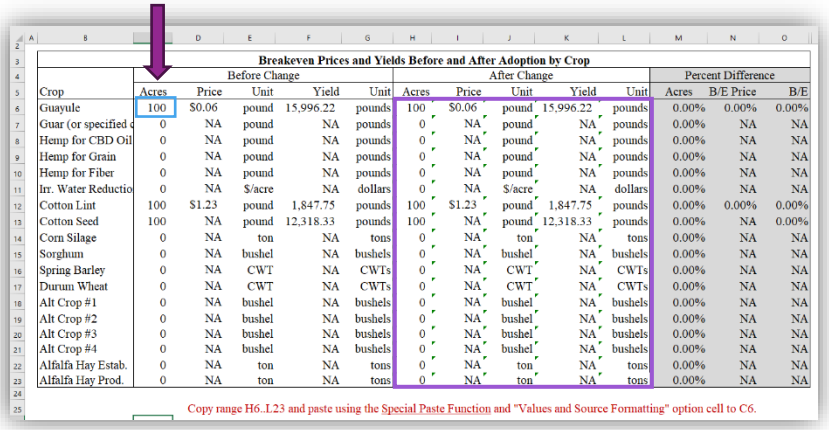
breakeven price of $0.06. On the other hand, Total Costs divided by the specified price of $0.08 provides an estimate of the minimum yield needed to breakeven, 15,996.22 pounds/acre.

Breakeven prices and yields are calculated for each crop in production. This is based on the total cost for that crop and the price and yield specified in the first step on the ***AcresYieldsPrices&Water*** worksheet.

13. **Before and After analysis for a crop mix being considered is also available on the *BreakevenInputs&Resources worksheet*.**



Breakeven Prices and Yields Before and After Adoption by Crop

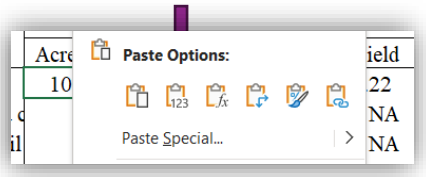
	Before Change					After Change					Percent Difference		
Crop	Acres	Price	Unit	Yield	Unit	Acres	Price	Unit	Yield	Unit	Acres	B/E Price	B/E
Guayule	100	$0.06	pound	15,996.22	pounds	100	$0.06	pound	15,996.22	pounds	0.00%	0.00%	0.00%
Guar (or specified c	0	NA	pound	NA	pounds	0	NA	pound	NA	pounds	0.00%	NA	NA
Hemp for CBD Oil	0	NA	pound	NA	pounds	0	NA	pound	NA	pounds	0.00%	NA	NA
Hemp for Grain	0	NA	pound	NA	pounds	0	NA	pound	NA	pounds	0.00%	NA	NA
Hemp for Fiber	0	NA	pound	NA	pounds	0	NA	pound	NA	pounds	0.00%	NA	NA
Irr. Water Reductio	0	NA	$/acre	NA	dollars	0	NA	$/acre	NA	dollars	0.00%	NA	NA
Cotton Lint	100	$1.23	pound	1,847.75	pounds	100	$1.23	pound	1,847.75	pounds	0.00%	0.00%	0.00%
Cotton Seed	100	NA	pound	12,318.33	pounds	100	NA	pound	12,318.33	pounds	0.00%	NA	0.00%
Corn Silage	0	NA	ton	NA	tons	0	NA	ton	NA	tons	0.00%	NA	NA
Sorghum	0	NA	bushel	NA	bushels	0	NA	bushel	NA	bushels	0.00%	NA	NA
Spring Barley	0	NA	CWT	NA	CWTs	0	NA	CWT	NA	CWTs	0.00%	NA	NA
Durum Wheat	0	NA	CWT	NA	CWTs	0	NA	CWT	NA	CWTs	0.00%	NA	NA
Alt Crop #1	0	NA	bushel	NA	bushels	0	NA	bushel	NA	bushels	0.00%	NA	NA
Alt Crop #2	0	NA	bushel	NA	bushels	0	NA	bushel	NA	bushels	0.00%	NA	NA
Alt Crop #3	0	NA	bushel	NA	bushels	0	NA	bushel	NA	bushels	0.00%	NA	NA
Alt Crop #4	0	NA	bushel	NA	bushels	0	NA	bushel	NA	bushels	0.00%	NA	NA
Alfalfa Hay Estab.	0	NA	ton	NA	tons	0	NA	ton	NA	tons	0.00%	NA	NA
Alfalfa Hay Prod.	0	NA	ton	NA	tons	0	NA	ton	NA	tons	0.00%	NA	NA

Copy range H6..L23 and paste using the Special Paste Function and "Values and Source Formatting" option cell to C6.

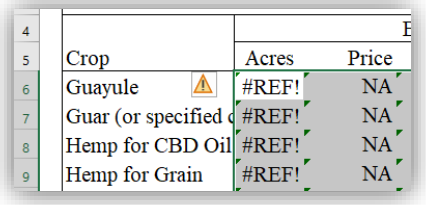
To do this, it requires setting all of the BENCO parameters for the first crop mix considered (or for current cropping percentages).

After all of the model is set as desired for the first scenario, copy the cells indicated by the purple box, which is range H6:L23

The instructions are provided at the bottom of the table. It says: "Copy range H6..L23 and paste using the Special Paste Function and "Values and Source Formatting" option cell to C6". Once the cells are highlighted, you can right click and choose Copy.



The next step is to put cursor in cell C6 (turquoise box with arrow). **IMPORTANT**: To paste the cells, make sure to use the right-click and use the Special Paste, paste as values only. This shaded box shown above will calculate percentage changes between the two scenarios.



Crop	Acres	Price
Guayule	#REF!	NA
Guar (or specified c	#REF!	NA
Hemp for CBD Oil	#REF!	NA
Hemp for Grain	#REF!	NA

If you accidentally use the incorrect paste function, this error will occur. In this case, just use the undo feature in the very top left of screen (or push Ctrl + Z) to undo the copy. Redo using right-click and the Special Paste and copy only the values as shown above.

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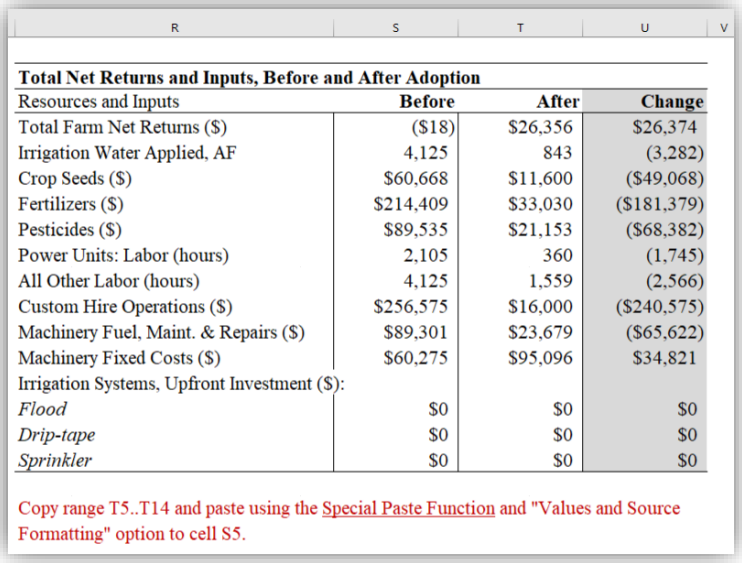
14. **The *BreakevenInputs&Resources worksheet* also provides Total Net Returns and Inputs.** The Before/After and Change calculation requires the same Copy and Paste feature as above. With the BENCO model set correctly for the first crop mix scenario, copy the cells in the **After** column (range T5:T14 – shown with a purple box.) Use the special paste, remember to right-click, and paste only the values (just like on previous page). This will hold the values for the first crop-mix scenario. As you make changes for the second scenario, the **After** column will show the changes that take place after the changes that you include. The **Change** column will show the difference between the two scenarios.



R	S	T	U	V

Total Net Returns and Inputs, Before and After Adoption

Resources and Inputs	Before	After	Change
Total Farm Net Returns ($)	($18)	$26,356	$26,374
Irrigation Water Applied, AF	4,125	843	(3,282)
Crop Seeds ($)	$60,668	$11,600	($49,068)
Fertilizers ($)	$214,409	$33,030	($181,379)
Pesticides ($)	$89,535	$21,153	($68,382)
Power Units: Labor (hours)	2,105	360	(1,745)
All Other Labor (hours)	4,125	1,559	(2,566)
Custom Hire Operations ($)	$256,575	$16,000	($240,575)
Machinery Fuel, Maint. & Repairs ($)	$89,301	$23,679	($65,622)
Machinery Fixed Costs ($)	$60,275	$95,096	$34,821
Irrigation Systems, Upfront Investment ($):			
Flood	$0	$0	$0
Drip-tape	$0	$0	$0
Sprinkler	$0	$0	$0

Copy range T5..T14 and paste using the Special Paste Function and "Values and Source Formatting" option to cell S5.

The empty box below what is shown in the screen share is unprotected. It provides an unprotected space for "scratch" calculations.

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Worksheet Summary

Introduction This provides author information and a general overview of the purpose of the BENCO model.

NewCrop&WholeFarmNetReturns: (Model Output) – This worksheet provides sensitivity analysis for net returns from growing guar or guayule. This shows the net return for varying levels of crop price and production cost levels.

BreakevenInputs&Resources: (Model Output) – This worksheet provides users with before and after a considered change. Growers can set BENCO model to current crop mix and input costs, and then follow the instructions to set the results as the "Before Change" values. Once this is done, all considered scenarios will show the changes in net farm returns and in input costs from the current level to any scenario considered.

AcresYieldsPrices&Water: (Input Adjustments) – This worksheet allows producers to customize model to their farm and to adjust crop mix, expected crop prices and yields, and to estimate the available water.

GeneralInputPrices: (Input Adjustments) – This worksheet allows adjustments to the prices of farm inputs that are not crop-specific. This also allows farmers to evaluate the cost of irrigation improvements or adoptions.

Inputs&PricesbyCrop: (Input Adjustments) – This worksheet allows adjustments for input prices that are crop-specific.

MachineryAssumptions: (Input Adjustments) – This worksheet allows adjustments to machinery values and sizes.

TillageOperations: (Input Adjustments) – This worksheet allows adjustments in the number of times per acre actions are taken in the field. This includes land preparation, crop production, and harvest operations.

CustomOperations: (Input Adjustments) – This worksheet allows farmers to specify custom harvest rates for land preparation, crop production, and harvesting operations.

EquitableLease_Guayule/Crop#2: (Input Adjustments/Output) Worksheet allows grower to explore different leasing arrangements.

Crop Worksheets: (Model Output) – Economic and cash costs and returns for each crop are provided. These sheets are formatted for printing. Three worksheets cover guayule, one for each of three phases, establishment, growing, and harvesting.

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List of Output Tables For Costs of Production

The crops listed here each have a worksheet that provides the Economic and Cash Costs and Returns of Producing each crop specified in the *AcresYieldsPrices&Water* worksheet. The worksheet that reports the costs and returns are reported on the worksheet listed on the left.

A	B	
2	**TOTAL ACRES IN FARM**	
3	CROP	
4	**Guayule**	Guayule Establishment, Growing and Harvest results each reported separately
5	**Guar (or specified crop)**	Sheet#4
6	**Hemp for CBD Oil**	Sheet#5
7	**Hemp for Grain**	Sheet#6
8	**Hemp for Fiber**	Sheet#7
9	**Irr. Water Reduction: Set-as**	Fallow
10	**Cotton**	Cotton
11	**Corn Silage**	Sheet#10
12	**Sorghum**	Sheet#11
13	**Spring Barley**	Sheet#12
14	**Durum Wheat**	Sheet#13
15	**Alt Crop #1**	Sheet#14
16	**Alt Crop #2**	Sheet#15
17	**Alt Crop #3**	Sheet#16
18	**Alt Crop #4**	Sheet#17
19	**Alfalfa Hay Estab.**	AlfalfaHayEst
20	**Alfalfa Hay Prod.**	AlfalfaHayProd

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Troubleshooting

BENCO is a powerful model, designed to be simple to learn and use.

- If anything becomes seriously messed up, just download a new fresh version of BENCO and start over.
- Most cells are protected to prevent accidental mistakes.
- As the zoom changes, some cells may become unreadable. With the sheet protected, you will not be able to resize columns. If this is a problem, zoom in on the view of the worksheet. If you still have issues, you can scroll your mouse over the obscured cell and the value will show in a bubble.
- When in doubt, leave pre-set values unchanged. Make the customizations that are important to your operation, but existing values have been suggested by other Arizona farmers.
- An undo command can be quickly utilized by typing Ctrl + Z
- ***AcresYieldsPrices&Water*** worksheet– crop percentages (column C) must sum to 100%. If the sum exceeds 100% an error message occurs. Values below 100% will show the sum in order to help the user easily see the remaining portion still available.

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